

Psychology in relationships, introduction.

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Do You Have Mental Tools?

Job Pattern: SALES REPRESENTATIVE

Overall Job Match



78%

Thinking Style

Learning Index			3	4	5	6	7			
Verbal Skill				4	5	6	7	8		
Verbal Reasoning			3	4	5	6				
Numerical Ability		2		4	5	6	7			
Numeric Reasoning	1		3	4	5	6				

Job Match
Percentage
66%

Behavioral Traits

Energy Level					5	6	7	8		
Assertiveness					5	6	7	8	9	
Sociability					5	6	7	8		
Manageability			3		5	6	7	8		
Attitude				4	5	6	7			
Decisiveness					5	6	7	8		
Accommodating			3	4	5	6	7			
Independence					5	6	7	8		
Objective Judgment			3	4	5	6	7			

Job Match
Percentage
81%

Distortion - 5

Occupational Interests

Interests Ranking

Top three interests for this position

Enterprising								8		
People Service					5					
Financial/Admin					5					

Job Match
Percentage
95%

Lowest three interests for this position

Technical				4						
Mechanical				4						
Creative				4						

The Job Matching process for Interests is concerned with the top three interests of a Job Match Pattern and how a candidate's top three interests match. The three top interests for this Pattern are indicated and ranked from top to bottom.

Psychology In Occupational Relationships.

Psychology is a field of science that studies the human mind and behavior. There are many different branches, such as clinical psychology, **social psychology**, and developmental psychology. Psychology can help us understand ourselves and others better, as well as improve our mental health and well-being.

A psychology in occupational relationship - introduction, are simple hints designed to help individuals understand and interpret nonverbal cues and body language, initially. The course covers various topics such as facial expressions, gestures, posture, eye contact.

Overall, a psychology in occupational relationships course aims to enhance interpersonal skills by providing individuals with the tools to read and interpret nonverbal cues effectively. It can be beneficial for anyone who wants to improve their skills in personal or professional settings.

The aim is to teach individuals how to read and interpret these cues accurately to improve communication skills and build better relationships at the workplace.

The course also covers the psychology behind these nonverbal cues and how they can be used to influence others. It explores the concept of emotional intelligence and how it can be developed through understanding nonverbal communication.

overview of psychological hints (course is 40 hours, claimable course) Hints here are just guidelines to help busy individuals to make self search in their free time.

Individual Psychological traits are shown up In General 7 Hints For Humans but before that, **do you know yourself psychologically**? Not yet, then use a mental tool, one of them is psychological assessment.

1- Body language: Pay attention to the body language of the person you are interacting with. Their posture, facial expressions, and gestures can give you clues about their emotions and thoughts.

2. Tone of voice: The tone of voice can reveal a lot about a person's mood and attitude. Listen for changes in pitch, volume, and speed to get a sense of how they are feeling.

3. Eye contact: Eye contact is an important nonverbal cue that can indicate interest, confidence, or discomfort. Pay attention to how much eye contact the person is making and whether it seems natural or forced.

4. Verbal cues: Listen for specific words or phrases that may reveal the person's thoughts or feelings. For example, if someone says "I'm fine" but their tone suggests otherwise, they may be hiding something.

5. Empathy: Try to put yourself in the other person's shoes and imagine how they might be feeling. This can help you understand their perspective and respond in a more compassionate way.

6. Active listening: Show that you are actively listening by nodding your head, asking questions, and summarizing what the person has said. This can help them feel heard and understood.

7. Trust your instincts: Sometimes our gut instincts can give us valuable information about a situation or person. If something doesn't feel right, it's worth exploring further to understand why.

April 18, 2005

Sample Report

Job Summary Graph

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Note: The bolder numbers indicate the three highest interests of this individual.



¹ Mu Ba courses, A-G-13A Mitraland, Kota Damansara, 74810, PJ, Selangor, Malaysia. 6018 276 4033 , muba@xwood.me